

<https://www.matfar.com/job/40457-senior-business-development-specialist/>

Senior Business Development Specialist

Description

International, AmLaw 50 firm has openings for an experienced Senior Business Development Specialist in its New York and Washington, DC offices. As a Senior Business Development Specialist, working with the Sr. Business Development Manager, you will play a critical role in driving growth and expanding our client base through strategic business development initiatives. You will work closely with the firm's leadership, attorneys, and marketing team to identify opportunities, develop relationships, and generate new business for the firm.

Qualifications

- Bachelor's degree in business, marketing, law, or a related field. A Juris Doctor (JD) degree is a plus.
- 3+ years of experience in business development, preferably within the legal industry or a professional services environment.
- Proven track record of generating new business and achieving sales targets.
- Understanding of the legal industry, including litigation practices and procedures.
- Keen awareness of market trends and challenges facing law firms.
- Proven ability to drive business growth and achieve sales targets.

Contacts

If you meet the requirements and are interested in this opportunity, please send your resume to or contact:

- [JP Holmes](#)
- jp@matfar.com
- 213-996-3736

Matura Farrington is an EEOC employer and will consider qualified applicants with criminal histories in a manner consistent with the requirements of the Los Angeles Fair Chance Initiative for Hiring Ordinance and all other local, state, and federal laws

Hiring organization

Matura Farrington Staffing Services

Employment Type

Full-time

Industry

Legal, Marketing

Job Location

New York, Washington, D.C.

Working Hours

Hybrid Work Schedule

Base Salary

\$ 80K - \$ 100K+

Date posted

May 16, 2023